



## CORPORATE DATA

## **Board of Directors**

Jafferali M. Feerasta Chairman

Nooruddin Feerasta Chief Executive

Muhammad Rashid Zahir Muhammad Ali H. Sayani

Amin A. Feerasta Abdul Hayee

Syed Ali Zafar

## **Audit Committee**

Jafferali M. Feerasta Muhammad Rashid Zahir Chairman Member

> Amin A. Feerasta Member / Secretary

### **Chief Financial Officer**

Ayub Saqib

## **Secretary**

S. Ghulam Shabbir Gilani

### **Bankers**

Bank Al-Habib Limited Citibank, N.A.

Habib Bank Ltd. MCB Bank Limited

Meezan Bank Limited NIB Bank Limited

Soneri Bank Limited The Royal Bank of Scotland Limited

### **Auditors**

Qavi & Co. Chartered Accountants

## **Registered Office**

Rupali House 241-242 Upper Mall Scheme Anand Road, Lahore - 54000 PAKISTAN

### **Plant**

30.2 Kilometer Lahore - Sheikhupura Road Sheikhupura - 39350 PAKISTAN



## **DIRECTORS' REVIEW**

On behalf of the Board of Directors, I feel privileged to present the review of the Company's unaudited operational results for the third quarter and nine months period ended 31 March 2010.

### **Financial Results**

Sales revenue for the period under review reflects an increase from Rs.3,235 million to Rs.3,527 million as compared to the corresponding period of 2009. This increase is mainly attributable to improvement in the sale prices of Polyester Filament Yarn & Polyester Staple Fiber and partly due to volumetric increase in sale of these products.

The revenue would have been better, if there was no unplanned load shedding of gas and power supplies throughout this period, which bitterly disturbed the downstream industrial operations, resulting in production losses and wastages.

The prices of our basic raw materials, PTA and MEG witnessed an increasing trend in the third quarter because of supply demand situation, however, due to effective management of resources and better planning of production, the gross margin has improved.

The administrative and general expenses were increased to Rs.193.720 million from Rs.61.077 million mainly due to Bad Debts Expense of Rs.124.704 million representing write-off of Long Term Investment and Long Term Loans advanced to World Bridge Connect (Pvt.) Limited.

The other operating income increased from Rs.47.571 million to Rs.62.826 million due to increase in interest income by Rs.13.467 million compared to corresponding period of 2009. Pre-tax profit for the nine months period under review is marginally increased by 2% from Rs.169.527 million to Rs.172.939 million. However, the after-tax profit decreased to Rs.104.561 million from Rs.109.729 million in the previous period.

### **Future Outlook**

The profitability in future will depend upon the Government policies towards the tariff structure of Polyester Staple Fiber and Filament Yarn Industries as well as the condition of gas and power supply in the country. In the forthcoming budget, Government of Pakistan is considering to introduce cascading tariff structure and to undo present policy of monetization of custom duty on PTA. At





the regulatory forums, it is the unanimous proposal from the Polyester Industry that tariff protection to Textile chain should remain at the present level in order to safeguard the domestic industry against illegal dumping mostly from Far-Eastern countries and China.

In view of the foregoing situation, pressure on business margins is expected to continue in the near future. However, the Company would strive to maximize sales volume and control costs so that the impact of higher production costs on the profitability could be minimized through prudent operational and administrative measures.

On behalf of the Board

Jafferali M. Feerasta Chairman

Lahore 24 April 2010



## CONDENSED INTERIM BALANCE SHEET

as at 31 March 2010		Rupees in thousand		
	Un-audited 31 Mar. 2010	Audited 30 June 2009		
EQUITY AND LIABILITIES	31 Flat. 2010	30 Julie 2003		
SHARE CAPITAL AND RESERVES Authorised Share Capital 35,000,000 (30 June 2009: 35,000,000) Ordinary Shares of Rs. 10 each	350,000	350,000		
Issued, Subscribed and Paid-up Capital 34,068,514 (30 June 2009: 34,068,514) Ordinary Shares of Rs. 10 each Capital Reserve General Reserve Unappropriated Profit	340,685 71,490 1,664,125 121,273 2,197,573	340,685 71,490 1,664,125 152,986 2,229,286		
NON-CURRENT LIABILITIES	2,.07,070	=,==0,=00		
Staff Retirement Benefits - Gratuity Deferred Taxation CURRENT LIABILITIES	67,904 196,239	64,871 198,422		
Trade and Other Payables Short Term Borrowings	179,129	226,860		
Taxation - Net	847	3,172		
CONTINGENCIES AND COMMITMENTS	179,976	230,032		
	2,641,692	2,722,611		
ASSETS				
NON-CURRENT ASSETS  Property, Plant and Equipment Operating Fixed Assets Capital Work-in-Progress	925,093 3,498	969,334 2,845		
Long Term Investments Long Term Loans	928,591 32,147	972,179 92,064 44,797		
Long Term Deposits	4,064	4,123		
CURRENT ASSETS	964,802	1,113,163		
Stores, Spares and Loose Tools Stock-in-Trade Trade Debts - Unsecured Loans and Advances Trade Deposits and Short Term Prepayments Accrued Interest Other Receivables Cash and Bank Balances	371,397 592,361 69,800 37,676 3,895 - 224,146 377,615	300,554 607,564 5,481 22,143 856 19,984 125,540 527,326		
	1,676,890	1,609,448		
	2,641,692	2,722,611		

The annexed notes form an integral part of these condensed interim financial statements.

Jafferali M. Feerasta Chairman



## CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (Un-Audited) for the nine months ended 31 March 2010

	Rupees in thousand				
	Nine Month	s Ended	Quarter Ended		
	31 Mar. 2010	31 Mar. 2009	31 Mar. 2010	31 Mar. 2009	
Sales	3,527,025	3,235,312	1,235,780	1,003,301	
Cost of Goods Sold	(3,194,655)	(3,024,160)	(1,157,266)	(882,637)	
Gross Profit	332,370	211,152	78,514	120,664	
Selling and Distribution Expenses	(9,584)	(9,540)	(3,358)	(2,951)	
Administrative and General Expenses	(193,720)	(61,077)	(22,353)	(22,849)	
Other Operating Charges	(16,716)	(16,476)	(8,480)	(10,460)	
Other Operating Income	62,826	47,571	23,076	10,643	
Operating Profit	175,176	171,630	67,399	95,047	
Finance Costs	(2,238)	(2,103)	(755)	(1,115)	
Profit before Taxation	172,938	169,527	66,644	93,932	
Taxation	(68,377)	(59,798)	(30,757)	(39,661)	
Profit after Taxation	104,561	109,729	35,887	54,271	
		Rıı	pees		
Earnings Per Share - Basic and Diluted	3.07	3.22	1.05	1.59	

Appropriations have been reflected in the condensed interim statement of changes in equity.

The annexed notes form an integral part of these condensed interim financial statements.

Jafferali M. Feerasta Chairman





# CONDENSED INTERIM CASH FLOW STATEMENT (Un-Audited) for the nine months ended 31 March 2010

	H	lupees	in thous	sand	
	N	line Mo	onths Er	nded	
31	Mar.	2010	31	Mar.	2009

7,754

245,519

CASH EL	OW EROM	OPFRATING.	ACTIVITIES.
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Net Cash Inflow from Operating Activities

CASH FLOW FROM OPERATING ACTIVITIES		
Profit Before Taxation	172,938	169,527
Add / (Less):		
Adjustment for Non Cash Charges and Other Items:		
Depreciation	64,115	65,525
Amortization of Prepayments	480	-
Staff Retirement Benefits - Gratuity	9,548	6,551
Remission of Liabilities	3,540	(1,654)
(Gain) on Disposal of Operating Fixed Assets	(66)	(714)
Mark-up/Interest Income	(37,018)	(23,551)
Bad Debts	124,704	(23,331)
Mark-up on Short Term Borrowings	5	59
	2,232	2,043
Bank Commission and Other Charges	2,232	2,043
	164,000	48,259
Effect on Cash Flow Due to Working Capital Changes: (Increase) / Decrease In Current Assets:		
Stores, Spares and Loose Tools	(70,843)	(110,456)
Stock-in-Trade	15,203	500,621
Trade Debts	(64,319)	(69,992)
Loans and Advances	(15,533)	31,527
Trade Deposits and Short Term Prepayments	(3,519)	(3,333)
Other Receivables	(98,606)	(60,972)
	(237,617)	287,395
(Decrease) In Current Liabilities: Trade and Other Payables	(46,947)	(259,593)
	(284,564)	27,802
Cash generated from Operations Mark-up on Short Term Borrowings and Bank Commission &	52,374	245,588
Other Charges Paid	(2,237)	(2,102)
Income Tax Paid	(72,886)	(17,828)
Mark-up/Interest Income Received	37,018	23,551
Staff Retirement Benefits - Gratuity Paid	(6,515)	(3,690)
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# CONDENSED INTERIM CASH FLOW STATEMENT (Un-Audited) for the nine months ended 31 March 2010

Rupees in thousand

	Nine Months Ended		
	31 Mar. 2010	31 Mar. 2009	
CASH FLOW FROM INVESTING ACTIVITIES			
Fixed Capital Expenditure	(20,805)	(27,168)	
Long Term Investments	(5)	(219)	
Long Term Deposits	59	(201)	
Proceeds from Sale of Operating Fixed Assets	344	4,887	
Net Cash (Outflow) from Investing Activities	(20,407)	(22,701)	
CASH FLOW FROM FINANCING ACTIVITIES			
Dividend Paid	(137,058)	(101,156)	
Net Cash (Outflow) from Financing Activities	(137,058)	(101,156)	
Net Increase / (Decrease) In Cash and Cash Equivalents	(149,711)	121,662	
Cash and Cash Equivalents at the Beginning of the Period	527,326	366,644	
Cash and Cash Equivalents at the End of the Period	377,615	488,306	

The annexed notes form an integral part of these condensed interim financial statements.

Jafferali M. Feerasta Chairman



# CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (Un-Audited) for the nine months ended 31 March 2010

	Rupees in thousand				
	Nine Month	s Ended	Quarter Ended		
	31 Mar. 2010	31 Mar. 2009	31 Mar. 2010	31 Mar. 2009	
Comprehensive Income for the period	104,561	109,729	35,887	54,271	
Other Comprehensive Income	-	-	-	-	
Total Comprehensive Income for the period	104,561	109,729	35,887	54,271	

The annexed notes form an integral part of these condensed interim financial statements.

Jafferali M. Feerasta Chairman



## CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (Un-Audited) for the nine months ended 31 March 2010

		Capital Reserve	Revenue Reserves		Rupees in	thousand
	Issued Subscribed and Paid - up Capital	Share Premium	General Reserve	Un - appropriated Profit	Total Reserves	Total Equity
Balance as on 01 July 2008	340,685	71,490	1,424,125	298,560	1,794,175	2,134,860
Final Dividend for the year ended 30 June 2008 @ 30%	-	-	-	(102,206)	(102,206)	(102,206)
Total Comprehensive Income for nine months ended 31 March 2009	-	-	-	109,729	109,729	109,729
Balance as on 31 March 2009	340,685	71,490	1,424,125	306,083	1,801,698	2,142,383
Total Comprehensive Income for last quarter ended 30 June 2009	-	-	-	86,903	86,903	86,903
Transfer to General Reserve	-	-	240,000	(240,000)	-	-
Balance as on 30 June 2009	340,685	71,490	1,664,125	152,986	1,888,601	2,229,286
Final Dividend for the year ended 30 June 2009 @ 40%	-	-	-	(136,274)	(136,274)	(136,274)
Total Comprehensive Income for nine months ended 31 March 2010	-	-	-	104,561	104,561	104,561
Balance as on 31 March 2010	340,685	71,490	1,664,125	121,273	1,856,888	2,197,573

The annexed notes form an integral part of these condensed interim financial statements.

Jafferali M. Feerasta Chairman





## NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS for the nine months ended 31 March 2010

### LEGAL STATUS AND NATURE OF BUSINESS

RUPALI POLYESTER LIMITED ("the Company") was incorporated in Pakistan on 24 May 1980 under the Companies Act 1913 (now the Companies Ordinance, 1984) as a Public Limited Company and is quoted on the Karachi, Lahore and Islamabad Stock Exchanges. The registered office of the Company is situated at Rupali House, 241-242 Upper Mall Scheme, Anand Road, Lahore. It is principally engaged in the manufacture and sale of polyester products.

#### 2 **BASIS OF PREPARATION**

These condensed interim financial statements have been prepared in accordance with the requirements of International Financial Reporting Standards (IFRSs) IAS 34 "Interim Financial Reporting" as applicable in Pakistan and does not include all the disclosures and information required for full annual financial statements, and should be read in conjunction with the annual audited financial statements of the Company for the year ended 30 June 2009. These condensed interim financial statements are being submitted to the shareholders as required under Section 245 of the Companies Ordinance, 1984 and other directives issued by the Securities and Exchange Commission of Pakistan and the Listing Regulations.

### **ACCOUNTING POLICIES**

The accounting policies adopted and method of computation followed in the preparation of these condensed interim financial statements are the same as those applied in preparation of the preceding annual audited financial statements for the year ended 30 June 2009.



### **TAXATION**

Provision for current taxation is based on current rates of tax after taking into account tax credit available under the Income Tax Ordinance, 2001.

### CONTINGENCIES AND COMMITMENTS

### 5.1 **Contingencies:**

- 5.1.1 Guarantees issued to different organizations in the normal course of business amounted to Rs. 66.314 million (30 June 2009: Rs. 66.314 million).
- Outstanding guarantees given on behalf of Related Parties amounted 5.1.2 to Rs. 6.161 million (30 June 2009: Rs. 6.161 million).

### 5.2 **Commitments:**

Commitments against irrevocable letters of credit as at 31 March 2010 amounted to Rs. 538.427 million (30 June 2009: Rs. 256.355 million).

### TRANSACTIONS WITH RELATED PARTIES

The related parties comprise Associated Undertakings, Other Related Group Companies, Directors of the Company, Key Management Personnel and Defined Contribution Plan (Provident Fund). There are no transactions with key management personnel other than under their terms of employment.



The Company has fully complied with the best practices on Transfer Pricing as contained in the Listing Regulations of the Karachi, Lahore and Islamabad Stock Exchanges. The Board of Directors have duly ratified the transactions executed with the related parties during the current accounting period.

### 7 DATE OF AUTHORIZATION FOR ISSUE

These condensed interim financial statements were authorized for issue on 24 April 2010 by the Board of Directors of the Company.

### 8 GENERAL

Figures have been rounded off to the nearest thousand rupees unless otherwise stated.

Jafferali M. Feerasta Chairman

